Ethics and Organizational Leadership
Developing a Normative Model
Mick Fryer, Loughborough and Aberystwyth Universities
By connecting theories of leadership and business ethics with moral philosophy and empirical research, this book sets out to develop an understanding of what comprises ethical leadership and to envisage a practicable model for contemporary organizations.

The Work of Managers
Towards a Practice Theory of Management
Edited by Stefan Tengblad, University of Skövde, Sweden
The book provides an overview of research, theory, and methodology on the realities of managerial work and presents empirical studies on various kinds of management within different sectors and at different levels of organizations. It uses the behaviour and activities of successful managers as primary data for a theory of good management.
February 2012 | 384 pages | ISBN: 978-0-19-963972-4 | Hardcover £50.00

Organizational Traps
Leadership, Culture, Organizational Design
Chris Argyris, Harvard University and Monitor Group
‘Chris Argyris is a master of revealing the universal dysfunctionalities of organizations and the challenges of dealing with them. Here he picks up the theme of Organizational Traps and successfully links them to issues of leadership, culture, and organizational design. Once again Argyris offers us insights in how to understand and tackle them.’ Andrew M. Pettigrew OBE, FBA, Professor of Strategy and Organization, Said Business School
Chris Argyris explores why it is that the same conflicts are experienced in organizations, yet the issues are often never addressed. He shows how our behaviour creates these ‘organizational traps’, and that while much writing on management also shows this, it doesn’t focus on how to avoid these traps.

Organizational Change
Perspectives on Theory and Practice
Piers Myres, London South Bank University, Sally Hulka, Ashridge Business School, and Liz Wiggins Ashridge Business School
This is a new, accessible, and engaging textbook written by academics who also work as consultants with organizations undergoing change. It offers a unique combination of rigorous theoretical exploration together with practical insights from working with those in the thick of it, managing change. It aims to offer both breadth and depth, helping you to navigate the landscape of change and, in order to do so, looks at organizational change from multiple perspectives rather than being firmly wedded to one. It is designed for upper level undergraduate and Masters level programmes (including MBAs).

Public Service Improvement
Theories and Evidence
Rachel E. Ashworth, George A. Boyne, and Tom Entwistle, all at Cardiff Business School
The performance of public services is a matter of concern in many countries. Issues of public service efficiency, cost, and effectiveness have moved to the forefront of political debate. This book applies the latest thinking from Management and Organization Studies to public organizations to examine how the public sector can perform better.

Organizational Theory
Mary Jo Hatch, University of Virginia, and Ann L. Cunliffe, University of New Mexico
This seminal textbook, instantly successful when the first edition was published in 1997, has made a major contribution to the field of organization studies whilst also being eminently suitable as a student text. The third edition of this highly respected book remains true to the distinctive features of the second edition, employing the well-established and unique ‘three perspectives’ approach to organization theory. The text has been fully updated with new developments in the field. The final chapter, ‘New Directions in Organization Theory’, has been comprehensively revised.

Organizational Behaviour
Daniel King, and Scott Lawley, both at Nottingham Trent University
Organizational Behaviour is a genuinely accessible and engaging introduction to the subject, delivered in a truly innovative manner. Set around a running case study of Junction Hotel, the book interweaves organizational problems with academic theory.

Engaged Scholarship
A Guide for Organizational and Social Research
Andrew H. Van de Ven, University of Minnesota
A guide for organizational and social research in business studies and the social sciences, providing a clear framework for research design and methodology. An invaluable tool for academics, researchers, and students across the social sciences.

New in Paperback
Perspectives on Process Organization
Edited by Tor Hernes, Copenhagen Business School, and Sally Mattis, University of British Columbia
This volume brings together perspectives on process theories, an emerging approach to the study of organizations that focuses on (understanding) activities, interactions, and change as essential properties of organizations rather than structures and state.

New in Paperback
Competitive Advantage Local and Personal
Ronald S. Burt, University of Chicago Booth School of Business
The core contribution of Neighbour Networks is the rich detail devoted to explaining when it matters to be connected to well-connected others. Theoretically, the book explains how the social capital benefits accruing to individuals are largely the result of their immediate networks. Empirically, the book offers a bevy of evidence in support of these claims. The contribution also delineates the cases of closure in neighbour networks (and the effects of such closure on reputation and relationship development) and the benefits of having a strategic partner inside a neighbour network. This is a fine book of interest to graduate students and researchers across the social sciences. Administrative Science Quarterly
Neighbour Networks | December 2012 | 416 pages | ISBN: 978-0-19-964099-7 | Paperback £55.00 | Hardcover £80.00

New in Paperback
Process, Sensemaking, and Organizing
Edited by Majken Schultz, Copenhagen Business School, Steve Maguire McGill University, Montreal, Ann Langley, HEC Montréal, and Haridimos Tsoukas, the University of Cyprus and Warwick Business School
Perspectives on Process Organization Studies series focuses on the notion of identity, in particular how individual and organizational identities evolve and come to be constructed through on-going activities and interactions.
Perspectives on Process Organization | January 2012 | 352 pages | ISBN: 978-0-19-964099-7-1 | Paperback £55.00 | Hardcover £80.00

NEW EDITION
Organization Theory.
A Practice Based Approach
Ulla Eriksson-Zetterquist, University of Gothenburg, Tomas Millner, Jonkoping International Business School, and Alexander Styhre, University of Gothenburg
This new text takes a unique practice-based approach, identifying questions, problems, and issues that are perceived as pertinent by practitioners, and uses these to identify the relevant theories.

NEW EDITION
Organizational Change
Perspectives on Theory and Practice
Piers Myres, London South Bank University, Sally Hulka, Ashridge Business School, and Liz Wiggins Ashridge Business School
This is a new, accessible, and engaging textbook written by academics who also work as consultants with organizations undergoing change. It offers a unique combination of rigorous theoretical exploration together with practical insights from working with those in the thick of it, managing change. It aims to offer both breadth and depth, helping you to navigate the landscape of change and, in order to do so, looks at organizational change from multiple perspectives rather than being firmly wedded to one. It is designed for upper level undergraduate and Masters level programmes (including MBAs).

NEW EDITION
Organizational Theory
Mary Jo Hatch, University of Virginia, and Ann L. Cunliffe, University of New Mexico
This seminal textbook, instantly successful when the first edition was published in 1997, has made a major contribution to the field of organization studies whilst also being eminently suitable as a student text. The third edition of this highly respected book remains true to the distinctive features of the second edition, employing the well-established and unique ‘three perspectives’ approach to organization theory. The text has been fully updated with new developments in the field. The final chapter, ‘New Directions in Organization Theory’, has been comprehensively revised.
how we can evaluate risk in our own lives.

risks, what we can learn through decision theory, and

therapies to heartbreak, online predators, inflation,
genetically modified crops, dams, and stem-cell

society today.

he examines the way leadership has evolved over
time and explores how it is perceived, and used, in

leadership but I wouldn't recommend many of them. I

multilevel perspective on leadership, they take the

reader on a rollercoaster ride that is memorable. By

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,
development, and practice, this book is a must read for

enabling more critical reflections on leadership theory,


The Virtues of Leadership
Contemporary Challenges for Global Managers
Arménio Rego, the Universidade de Aveiro, Portugal, Miguel Pina e Cunha, Nova School of Business and Economics, and Stewart R. Clegg, University of Technology Sydney Business School and Visiting Professor, Universidade Nova, Portugal

Given the power of multinational organizations in developed and emerging economies, and their role in economic growth, their leaders face particular moral and business challenges in the contemporary global economy. Drawing on the Positive Organizational Scholarship movement, this book explores how virtues and character strengths may be put at the service of positive organizational performance, stressing that virtues represent the ‘golden mean’ between the extremes of excess and deficiency, and discussing the pervasive consequences of ‘excessive virtuousness’. The book shares theoretical, anecdotal, and empirical evidence on the convergence between good virtues and good results, aiming to disseminate the idea that managers can be competent and competitive, whilst doing ‘good things right’.

July 2012 I 240 pages I 978-0-19-965386-7 I Hardback I £22.50

Managing Modernity
Beyond Bureaucracy?
Edited by Stewart R. Clegg, University of Technology, Sydney, Martin Harris, Essex Business School, and Harro Höpfl, Essex Business School

Managing Modernity offers theoretical perspectives and substantive insights on the future of bureaucracy in different organizational contexts.

2011 I 326 pages I 978-0-19-956364-7 I Hardback I £70.00

The Oxford Handbook of Sociology
Edited by Paul S. Adler, University of Southern California

This Handbook re-asserts the importance of classical sociology as a rich source for contemporary work in organization studies.

Oxford Handbooks in Business and Management
2010 I 704 pages

The Oxford Handbook of the Sociology of Finance
Edited by Karin Knorr Cetina, University of Chicago, and Alex Preda, Cardiff Business School

Oxford Handbooks in Business and Management
November 2012 I 608 pages

Nordic Capitalisms and Globalization
New Forms of Economic Organization and Welfare Institutions
Edited by Peer Hull Kristensen, Copenhagen Business School & Kari Lilja, Aalto University School of Economics

Through detailed case studies of Finland, Denmark, Norway, and Sweden, this book investigates how and why welfare services, active labour market institutions, and public policies were re-combined to stimulate innovation and growth in the Nordic countries.

June 2012 I 328 pages I 978-0-19-959453-5 I Hardback I £60.00

Actor Network Theory
An Introduction to Actor-Network-Theory
Bruno Latour, École Nationale Supérieure des Mines de Paris

‘...a source of inspiration for how to write a social science text: vividly, engagingly, eloquently.’ Organization Studies

Claremont Lectures in Management Studies
2007 I 312 pages I 1 BW line illustration I 8 half tones I 978-0-19-925605-1 I Paperback £19.99
0 19-929256 4 I Hardback £60.00

Reassembling the Social
An Introduction to Actor-Network-Theory
Bruno Latour, École Nationale Supérieure des Mines de Paris

‘...a source of inspiration for how to write a social science text: vividly, engagingly, eloquently.’ Organization Studies

Claremont Lectures in Management Studies
2007 I 312 pages I 1 BW line illustration I 8 half tones I 978-0-19-925605-1 I Paperback £19.99
0 19-929256 4 I Hardback £60.00

Inside Marketing
Practices, Ideologies, Devices
Edited by Beth Zwick, York University, Toronto, Canada, and Julieth Cayla, Erasmus University

Marketing’s presence in our lives is something we are ever-more aware of as the intensity and scope of its activities has increased. Inside Marketing offers a critical perspective on marketing and its growing influence on today’s world from a pre-eminent group of scholars and practitioners.

May 2012 I 376 pages I Numerous illustrations, figures, and tables I 978-0.19-956583-0 I Paperback £24.99
978-0.19-957674-6 I Hardback £55.00

Organizing Age
Stephen Fineman, University of Bath

This book is an accessibly-written critical introduction to the role of age in and beyond organizations, providing insights into the history of age, the social construction and politics of age, age stratification, and age discrimination.

May 2011 I 192 pages I Illustrations I 978-0.19-957805-4 I Paperback £19.99
978-0.19-957804-7 I Hardback £55.00

Normal Organizational Wrongdoing
A Critical Analysis of Theories of Misconduct in and by Organizations
Donald Palmer, University of California, Davis

The book provides an analysis of organizational wrongdoing explaining why individuals and groups behave unethically or illegally, using a range of different theories and case studies.

March 2012 I 336 pages I 978-0.19-957359-2 I Hardback £45.00

Seeing Complexity in Public Education Problems, Possibilities, and Success for All
Donald Peurach, University of Michigan

Tells the story of the Success for All Foundation in a narrative style that is accessible for a broad audience.

2011 I 320 pages I OUP USA I 978-0.19-978353-9 I Hardback £32.50

The Oxford Handbook of Sociology and Organization Studies
Classical Foundations
Edited by Paul S. Adler, University of Southern California

This Handbook re-asserts the importance of classical sociology as a rich source for contemporary work in organization studies.

Oxford Handbooks in Business and Management
2010 I 704 pages
The Oxford Handbook of Business and the Natural Environment
Edited by Pratima Bansal, University of Western Ontario, and Andrew J. Hoffman, University of Michigan
November 2011 | 720 pages
978-0-19-958445-1 | Hardback | £95.00

The Oxford Handbook of Corporate Reputation
July 2012 | 512 pages
978-0-19-959670-6 | Hardback | £95.00

The Oxford Handbook of Human Capital
Edited by Alan Burton-Jones, New South Wales, Griffith and Bond Universities, and J-C. Spender, LUND/ESADE
Foreword by Gary S. Becker, Nobel Laureate, University of Chicago
May 2012 | 720 pages
978-0-19-965589-2 | Paperback | £30.00
978-0-19-953216-2 | Hardback | £85.00

The Oxford Handbook of Corporate Social Responsibility
Edited by Andrew Crane, York University, Canada, Abagail McWilliams, University of Illinois, Chicago, Dirk Matten, York University, Canada, Jeremy Moon, Nottingham University Business School, and Donald S. Siegel, University at Albany, SUNY
August 2009 | 608 pages
978-0-19-957394-3 | Paperback | £32.50
978-0-19-921159-3 | Hardback | £110.00

The Oxford Handbook of Organizational Decision Making
Edited by Gerard P. Hodgkinson, Leeds University Business School, and William H. Starbuck, University of Oregon, and Emeritus Professor, New York University
January 2012 | 656 pages
978-0-19-964458-2 | Paperback | £30.00
978-0-19-929046-8 | Hardback | £85.00

The Oxford Handbook of Management Consulting
Edited by Matthias Kipping, York University, Toronto, Canada, and Timothy Clark, Durham University
April 2012 | 544 pages
978-0-19-923504-9 | Hardback | £95.00

The Oxford Handbook of Project Management
Edited by Peter W. G. Morris, University College London, Jeffrey K. Pinto, Penn State University, and Jonas Söderlund, BI Norwegian School of Management
June 2012 | 576 pages
978-0-19-965582-3 | Paperback | £30.00
978-0-19-956314-2 | Hardback | £85.00

The Oxford Handbook of Comparative Institutional Analysis
Edited by Glenn Morgan, Cardiff University, John Campbell, Dartmouth College, USA, Colin Crouch, University of Warwick, Ove Kaj Pedersen, Copenhagen Business School, and Richard Whitley, University of Manchester
November 2011 | 728 pages
978-0-19-969377-1 | Paperback | £30.00
978-0-19-923376-2 | Hardback | £95.00

The Oxford Handbook of Project Management
Edited by Peter W. G. Morris, University College London, Jeffrey K. Pinto, Penn State University, and Jonas Söderlund, BI Norwegian School of Management
June 2012 | 576 pages
978-0-19-965582-3 | Paperback | £30.00
978-0-19-956314-2 | Hardback | £85.00

The Oxford Handbook of Organization Theory
Edited by Haridimos Tsoukas, Warwick Business School and University of Cyprus, and Christian Knuudsen, Copenhagen Business School
March 2005 | 672 pages
978-0-19-927525-0 | Paperback | £35.00
978-0-19-925832-1 | Hardback | £132.50

Order online at: www.oup.com or telephone +44 (0)1536 452640

For a list of publishing branches and OUP offices worldwide visit www.oup.com/about/worldwide

Front cover illustration: Exploring Leadership / iStockphoto